

NAGALAND ENERGY CHAPTER · SPONSORSHIP PROPOSAL

North East: Energy Summit

A government-convened platform for energy dialogue across the Northeast — designed as a recurring institution.

₹55L

Combined partnership value across all four tiers (one partner per tier)

8

Northeastern States engaged

2

Parallel tracks, one day

305

Target delegates across government, PSUs and industry

DATES

Friday, 30 October 2026

VENUE

**The Niathu Zone, by Park —
Chumoukedima, Nagaland**

HOST & CONVENOR

**Department of Geology &
Mining, Government of
Nagaland**

WHY NOW

On 11 June 2026, the Ministry of Petroleum & Natural Gas and the Governments of Assam and Nagaland signed a tripartite MoU to restart oil and gas exploration in the disputed area belt along the Assam-Nagaland border, within the Naga-Schuppen Belt of the Assam-Arakan Basin — the first framework of its kind for an inter-state disputed area, after more than three decades of stalled operations. NEES brings partners together in Nagaland while licensing, community partnership and revenue models are still being shaped — not after they have settled.

THIS DOCUMENT ANSWERS THREE QUESTIONS

- 01 What does each partnership tier cost?**
- 02 What does each tier actually deliver?**
- 03 On what terms is a partnership agreed?**

See the tiers on the next page, the full deliverables matrix on page 3 and the commercial terms on page 4.

01 · PARTNERSHIP TIERS

Four tiers, matched to partner scale.

Each tier carries proportionate visibility, speaking access, exhibition presence and government facetime. Positions in each tier are limited and allocated on a first-confirmed basis; the Powering Partner position is exclusive. The two-day format is well suited to, and now part of, one cohesive day of dialogue, so the value proposition remains the same.

TITLE PARTNER

Powering Partner

For the partner who wants to be synonymous with the Summit itself.

₹25,00,000

exclusive of applicable taxes

- Title billing across all collateral
- Part of the inaugural session
- 30-minute keynote, main stage
- Naming rights across the summit day
- Premium booth at the entrance
- Full Conference Room access
- 8 delegate passes

CO-BRANDED PARTNER

Strategic Partner

For a strong stage presence without title-level commitment.

₹15,00,000

exclusive of applicable taxes

- Co-branded Strategic Partner billing
- Naming rights, one session
- Prime booth, Main Hall
- Conference Room access
- 5 delegate passes

NAMED PARTNER

Co-Partner

For visibility and a panel seat, at a defined entry cost.

₹10,00,000

exclusive of applicable taxes

- Named Co-Partner on collateral
- Panel seat, one session
- Naming rights, one slot
- Standard exhibition booth
- Group B2G meeting slot
- 3 delegate passes

LISTED PARTNER

Associate Partner

For a first, low-commitment presence at a founding edition.

₹5,00,000

exclusive of applicable taxes

- Listed as Associate Partner
- Panel seat, subject to availability
- Logo credit, one session
- Shared / standard booth
- B2G on request
- 2 delegate passes

All amounts are exclusive of applicable taxes. Entitlements may be finalised bilaterally. Full line-by-line comparison overleaf; commercial terms on page 4.

02 · DELIVERABLES MATRIX

What each amount actually buys.

	POWERING ₹25,00,000	STRATEGIC ₹15,00,000	CO-PARTNER ₹10,00,000	ASSOCIATE ₹5,00,000
Positioning	Title billing, all collateral	Co-branded Strategic Partner	Named Co-Partner	Listed Associate Partner
Inaugural session	Part of the inaugural session	—	—	—
Speaking access	30-min keynote, main stage	—	Panel seat	Panel seat, subject to availability
Session branding	Naming rights across the summit day	Naming rights, one session *	Naming rights, one slot *	Logo credit, one session
On-site branding	Backdrop, standees, delegate kit, lanyards	Backdrop and standees	Backdrop	Partner board
Exhibition space	Premium booth, entrance	Prime booth, Main Hall	Standard booth	Shared / standard booth
Delegate passes	8	5	3	2
Conference Room access	Full access	Access	By invitation	By invitation
B2G access †	Priority one-on-one, Main Hall and Conference Room	One-on-one with officials	Group meeting slot	On request
MoU / Declaration	Invitation to discuss MoUs relevant to its sector, subject to Department approval	Copy of signatory list on request	Copy of signatory list on request	Not included
Media & post-Summit	All releases, official report, photo & video credits	Releases; featured in report	Logo in official report	Logo credit in annexure

* Nameable sessions: networking lunch, networking break, the 14:30 panel session and high tea. Government-hosted sessions, including the Official Summit Dinner, are not nameable.

† B2G meetings are subject to the availability and consent of the officials concerned.

100% against the pro-forma invoice of the approved vendor of the Summit

The details of the same are attached.

03 · COMMERCIAL TERMS

Terms of partnership.

Contracting entity	Partnerships are contracted with and invoiced by the approved vendor for the Summit. The Department of Geology & Mining, Government of Nagaland, is host and convenor.
Fees and taxes	All amounts are exclusive of applicable taxes. GST is charged additionally, as applicable.
Payment	100% against the pro-forma invoice of the approved vendor of the Summit. The details of the same are attached.
Exclusivity and allocation	The Powering Partner position is exclusive. Positions in the other tiers are limited and allocated on a first-confirmed basis.
Postponement or cancellation	If the Summit is postponed, the partnership carries over to the rescheduled date. If the organiser cancels the Summit, amounts paid are refunded in full.
Independence	Partnership is a commercial sponsorship of the Summit. It confers no influence on, and implies no preference in, any licensing, permitting, procurement or regulatory decision of the Government of Nagaland or any other authority. Meetings with officials are subject to their availability and consent.
Programme and entitlements	Sessions, timings and speakers remain subject to confirmation. Entitlements may be finalised bilaterally.